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CHIEF JUDGE THOMAS O. RICE

UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF WASHINGTON

MONTY AND MICHELLE
COORDES, individually and on behalf
of all others similarly situated

Plaintiffs,

v.

WELLS FARGO & COMPANY,
WELLS FARGO BANK, N.A., and
WELLS FARGO HOME
MORTGAGE,

Defendants.

No. 2:19-CV-00052-TOR

**DEFENDANTS' MOTION TO
DISMISS AND STRIKE CLASS
ACTION COMPLAINT**

9/11/2019
WITH ORAL ARGUMENT
2:30 PM
SPOKANE, WA

MOTION TO DISMISS AND STRIKE
NO. 2:19-00052-TOR

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I. INTRODUCTION

Plaintiffs—Washington residents who obtained a mortgage for a Washington property—purport to bring a nationwide class action against the Wells Fargo defendants based on Wells Fargo Bank, N.A.’s alleged failure to modify their loan. As shown herein, however, because Plaintiffs rely on statutes that have no application here, and on flawed legal theories courts repeatedly have rejected, their claims lack legal merit, and the Complaint should be dismissed.

Moreover, this case has threshold jurisdictional and standing problems regarding (1) the holding company and non-entity defendants Plaintiffs inexplicably have sued; and (2) the non-Washington absentee class members, who have no connection to Washington and no representative to pursue claims under their own states’ laws. Whether on threshold or merits issues, the result is the same: the Court should dismiss the Complaint and, alternatively, strike the class allegations for Plaintiffs’ state law claims.

II. PLAINTIFFS’ ALLEGATIONS

Plaintiffs’ claims arise out of their 2005 mortgage loan that was acquired and serviced by Wells Fargo Bank, N.A. (“WFBNA”). Compl. ¶ 25. After Mr. Coordes lost his job during the financial crisis, Plaintiffs were not able to pay their mortgage. *Id.* ¶ 26. According to Plaintiffs, they sought a HAMP loan modification from WFBNA in 2010, which would have provided a three-month trial modification and – if the trial payments were made – a permanent loan modification. *Id.* ¶ 18. Plaintiffs allege WFBNA denied their application due to a calculation error in its modification software, which was publicly disclosed in 2018. *Id.* ¶¶ 20-21. Without alleging that Mr. Coordes found a new job that would have allowed Plaintiffs to successfully participate in either a trial or

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1 permanent modification, Plaintiffs allege this error resulted in foreclosure of the
2 property in 2012. *Id.* ¶¶ 20, 26, 28.

3 As Plaintiffs also allege, following public disclosure of the software error
4 in the fall of 2018, WFBNA began a voluntary remediation program to assist
5 affected borrowers. *Id.* ¶¶ 20-23, 29. Plaintiffs acknowledge they participated in
6 that process, and that WFBNA paid them \$40,000. *Id.* ¶ 30. A few months after
7 receiving payment, Plaintiffs brought the instant class action on their own behalf
8 and on behalf of the following nationwide class of borrowers:

9 All persons who sought mortgage modifications from Wells Fargo
10 between April 3, 2010, and October 20, 2015, and were denied due
11 to an error acknowledged by Wells Fargo in Wells Fargo's mortgage
12 underwriting software. The Class includes, but is not limited to,
persons whom Wells Fargo sent or should have sent the notice
referred to in paragraph 29.

13 *Id.* ¶ 31.

14 Without alleging any connection between putative out-of-state class
15 members and Washington, Plaintiffs purport to bring state-law claims based on
16 Washington's Consumer Protection Act ("WCPA"), as well as state-law claims
17 for unjust enrichment, breach of the implied covenant of good faith and fair
18 dealing, and negligence. *Id.* ¶¶ 70-94. Plaintiffs also bring a claim under the
19 federal Fair Debt Collection Practices Act ("FDCPA") alleging, without any
20 factual predicate, that Wells Fargo is a "debt collector." *Id.* ¶ 55. Finally, relying
21 on a safe harbor provision dealing with mortgage investors, Plaintiffs also bring
22 a federal statutory claim for violation of the Truth in Lending Act ("TILA"). *Id.*
23 ¶ 64.

24 Plaintiffs bring each of these six claims against three defendants, with no
25 allegations distinguishing among them: (1) WFBNA, which serviced Plaintiffs'
26 loan and had a contractual relationship with them; (2) Wells Fargo Home

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1 Mortgage, which is not an entity at all but a division of WFBNA; and (3) Wells
 2 Fargo & Company, a bank holding company with which Plaintiffs allege no
 3 dealings or relationship whatsoever.

4 **III. LEGAL ARGUMENT**

5 **A. Plaintiffs Have No Claim Against Wells Fargo & Company or Wells** 6 **Fargo Home Mortgage.**

7 Plaintiffs allege nothing substantive against Wells Fargo & Company
 8 (“WF & Co.”) or non-entity Wells Fargo Home Mortgage (“WFHM”), yet assert
 9 all six claims against them as if they are one in the same as WFNBA. It is well-
 10 established that such “kitchen sink” allegations cannot survive a motion to
 11 dismiss. *See Esoimeme v. Wells Fargo Bank*, 2011 WL 3875881, *15 (E.D. Cal.
 12 Sept. 1, 2011), *report and recommendation adopted*, 2011 WL 5526068 (E.D.
 13 Cal. Nov. 14, 2011) (“[P]laintiff lumps all of the defendants together and simply
 14 alleges that they have all engaged in unfair business practices. Those allegations
 15 are insufficient to withstand a motion to dismiss under *Twombly*”); *see also Mar*
 16 *Partners I, LLC v. Am. Home Mortg. Servicing, Inc.*, 2011 WL 11501, at *3
 17 (N.D. Cal. Jan. 4, 2011); *Brant v. Shea Mortg. Inc.*, 2011 WL 1300360, *4
 18 (D. Nev. Mar. 30, 2011). This approach is particularly troubling here, where
 19 Defendants attempted to meet and confer on this issue and resolve it informally.
 20 Without defending their allegations, Plaintiffs inexplicably have maintained
 21 them.

22 Nonetheless, Plaintiffs cannot cure the deficiency. First, because WFHM
 23 is not a separate, legal entity, but instead is an operating division of defendant
 24 WFNBA, Compl. ¶ 14, it is not a proper party. *See, e.g., Housman v. Wells Fargo*
 25 *Bank, N.A.*, 2016 WL 7444869, at *9 n.9 (C.D. Cal. Feb. 5, 2016). Second,
 26 because WF & Co. is a holding company that does not transact business with

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1 consumers and had no relationship or dealings with Plaintiffs, *see* Compl. ¶ 13;
 2 RJN, Ex. A, it too should be dismissed. *See Allen v. Veterans Admin.*, 749 F.2d
 3 1386 (9th Cir. 1984) (upholding district court’s dismissal of action against
 4 improperly named defendant).

5 Finally, Plaintiffs’ conclusory allegations fail to make even a minimal
 6 showing of personal jurisdiction against WF & Co. and WFHM. Plaintiffs, of
 7 course, have the burden of establishing personal jurisdiction and must make a
 8 *prima facie* showing of facts to support either general or specific jurisdiction.
 9 *Boschetto v. Hansing*, 539 F.3d 1011, 1015 (9th Cir. 2008). General jurisdiction
 10 applies only where a corporation is “at home”: its state of incorporation or its
 11 principal place of business. *Daimler AG v. Bauman*, 134 S. Ct. 746, 760 (2014).
 12 Neither WF & Co. nor WFHM is “at home” in Washington. Compl. ¶¶ 12-14.

13 Nor have Plaintiffs alleged specific jurisdiction for those defendants;
 14 indeed, the Complaint does not allege those defendants had *any* contact with
 15 Washington, much less that Plaintiffs’ claims arise from, or relate to, any such
 16 contacts with Washington. *Bristol-Myers Squibb v. Super. Ct. of Cal., San*
 17 *Francisco Cty.*, 137 S. Ct. 1773, 1786 (2017). Accordingly, WF & Co. and
 18 WFHM must be dismissed for lack of personal jurisdiction.¹

19
 20 ¹ While the individual Plaintiffs have alleged specific jurisdiction over WFBNA,
 21 jurisdiction ultimately is lacking as to the claims of putative class members
 22 outside Washington. Although Washington courts have not applied *Bristol-*
 23 *Myers Squibb* to unnamed class members under Rule 23, the law on this issue is
 24 in flux. Respectfully, the better-reasoned approach is to dismiss those claims for
 25 lack of personal jurisdiction. *See e.g., Mussat v. IQVIA Inc.*, 2018 WL 5311903,
 26 at *6 (N.D. Ill. Oct. 26, 2018) (the Rules Enabling Act requires “consistent and
 uniform application of defendants’ due process rights” between “class actions
 under Rule 23” and “individual or mass actions.”). WFBNA expressly reserves
 this defense.

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B. Plaintiffs' FDCPA Claim Fails on Its Face (First Cause of Action).

1. Wells Fargo Is Not a "Debt Collector" Under the FDCPA.

It is well-settled that the FDCPA applies only to "debt collectors" as that term is defined by 15 U.S.C. § 1692a(6): (1) "any person who uses any instrumentality of interstate commerce or the mails in any business the principal purpose of which is the collection of any debts," or (2) "[one] who regularly collects or attempts to collect, directly or indirectly, debts owed or due or asserted to be owed or due another." Here, Plaintiffs have pled themselves out of an FDCPA claim by admitting that Wells Fargo² owns their loan (Compl. ¶ 25), making Wells Fargo a "creditor," not a "debt collector," under the FDCPA. 15 U.S.C. § 1692a(4) (a creditor is "any person who offers or extends credit creating a debt *or to whom a debt is owed* ...") (emphasis added). As the Ninth Circuit repeatedly has observed, "[t]he text of the FDCPA as well as its legislative history make clear that Congress did not intend the Act to encompass creditors." *Brooks v. Citibank (S. Dakota), N.A.*, 345 F. App'x 260, 262 (9th Cir. 2009) (citing S. Rep. at *2, U.S. Code Cong. & Admin. News 1977, pp. 1695, 1696-97); *see also Diffley v. Nationstar Mortg., LLC*, 2017 WL 6034367, at *7-8 (W.D. Wash. Dec. 6, 2017) (refusing to apply the FDCPA to a creditor). Because Wells Fargo is not a "debt collector" under the FDCPA, the Court should dismiss Plaintiffs' First Cause of Action with prejudice.

² Again, Plaintiffs improperly lump the Wells Fargo defendants together as "Wells Fargo." For simplicity's sake, we refer to "Wells Fargo" for the remainder of the brief, but as shown above, neither WF & Co nor non-entity WFHM is a proper defendant for any of Plaintiffs' claims.

1 **2. The FDCPA Does Not Apply to Loan Modification Communications.**

2 Only conduct that relates to “debt collection” is actionable under the
3 FDCPA. *See, e.g., Vien-Phuong Thi Ho v. ReconTrust Co., N.A.*, 858 F.3d 568,
4 571 (9th Cir. 2017), *cert. denied sub nom. Ho v. ReconTrust Co.*, 138 S. Ct. 504
5 (2017) (“The FDCPA subjects ‘debt collectors’ to civil damages for engaging in
6 certain abusive practices *while attempting to collect debts*”) (emphasis added).
7 Here, Plaintiffs allege that Wells Fargo violated the FDCPA by wrongly denying
8 them a HAMP modification. Compl. ¶¶ 57-58. But multiple courts—including
9 courts in this Circuit—have held that modification-related communications (even
10 if by a “debt collector”) are not “debt collection” under the FDCPA.

11 For example, in *Santoro v. CTC Foreclosure Serv.*, 12 F. App’x 476, 480
12 (9th Cir. 2001), the plaintiffs sued their loan servicer after the servicer rejected
13 their attempts to cure their deficiency through a modified payment plan. The
14 Ninth Circuit affirmed dismissal, finding that the alleged conduct did not
15 constitute “debt collection.” *Id.* at 480 (citation omitted). Similarly, in *Reyes-*
16 *Aguilar v. Bank of Am., N.A.*, 2014 WL 2917049 (N.D. Cal. June 24, 2014), the
17 court held that “the FDCPA does not apply to loan modifications, as such activity
18 is more debt servicing than debt collection.” *Id.* at *8 (quotations and citation
19 omitted). As one court aptly explained, “[c]ourts which have addressed the issue
20 [of what constitutes “debt collection” under the FDCPA] have held that a
21 communication with a debtor is not a communication ‘in connection with the
22 collection of any debt’ when it does not demand any payment.” *Ormand v. Bank*
23 *of Am. Corp.*, 2012 WL 13130030, at *5 (N.D. Ga. Sept. 28, 2012), *report and*
24 *recommendation adopted*, 2012 WL 13130453 (N.D. Ga. Oct. 18, 2012) (citing
25 *Santoro* and collecting cases). Here, because Plaintiffs’ FDCPA claim is based
26

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1 on conduct that is not covered by the statute, it should be dismissed with
2 prejudice.

3 **C. The Court Should Reject Plaintiffs’ Selective Quotation of TILA’s**
4 **“Safe Harbor” Provision, Which Does Not Provide Plaintiffs Any**
5 **Rights or Remedies (Second Cause of Action).**

6 Plaintiffs’ Second Cause of Action selectively quotes TILA’s “safe
7 harbor” provision, 15 U.S.C. § 1639a, in order to make it appear that they have a
8 claim for relief. Plaintiffs allege:

9 TILA also provides specific duties to servicers of residential
10 mortgages. 15 U.S.C. § 1639a. Among these duties is for a servicer
11 to “reasonably determine that the application of such qualified loss
12 mitigation plan to a mortgage will likely provide an anticipated
13 recovery on the outstanding principal mortgage debt that will exceed
14 the anticipated recovery through foreclosure.”

15 Compl. ¶ 65. Plaintiffs conveniently omit that the “duties” outlined in § 1639a
16 apply to “investors” and “other parties” to whom servicers have a duty to
17 maximize “net present value”—not to individual borrowers such as Plaintiffs.
18 See 15 U.S.C. § 1639a(a)(1) (“to the extent that the servicer owes a duty to
19 investors or other parties to maximize the net present value of such mortgages,
20 the duty shall be construed to apply to all such investors and parties, and not to
21 any individual party or group of parties”).

22 Courts overwhelmingly agree, holding the statute does not provide
23 borrowers a cause of action. Instead, it does the opposite: “It exempts servicers
24 from liability to investors for completing HAMP modifications and includes a
25 safe harbor provision for any individual who cooperates with a servicer to
26 effectuate a loss mitigation plan, such as a modification under HAMP.” *Markle*
v. HSBC Mortg. Corp. (USA), 844 F. Supp. 2d 172, 184-85 (D. Mass. 2011). In
other words, “[w]hile the statute evinces an intent to encourage servicers to

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1 modify loans under HAMP, it likewise aims to protect servicers from liability for
 2 participating in HAMP and other loss-mitigation initiatives.” *Id.* at 185; *see also*
 3 *Habchi v. Washington Mut. Bank FA (WaMu)*, 2013 WL 12094830, at *6 (S.D.
 4 Cal. Dec. 27, 2013); *Ford v. Aurora Loan Servs., LLC*, 2011 WL 11650616, at
 5 *7 (C.D. Cal. Nov. 2, 2011); *Spedus v. H&R Block Mortg. Co., Inc.*, 2010 WL
 6 11639839, at *2 (N.D. Cal. Mar. 22, 2010); *Jones v. Premier One Funding, Inc.*,
 7 at *3 (N.D. Cal. Mar. 10, 2010); *McGrew v. Countrywide Home Loans, Inc.*, 2009
 8 WL 10672902, at *4 (S.D. Cal. July 28, 2009); *Wagner v. Advantix Lending, Inc.*,
 9 2009 WL 10698482, at *2 (C.D. Cal. Apr. 29, 2009). The authority is so one-
 10 sided that Wells Fargo was able to locate only one case in any Circuit allowing a
 11 § 1639a claim to go forward. And there, the court did so without any analysis.
 12 *See Burkett v. Bank of Am., N.A.*, 2011 WL 4565881, at *4 (S.D. Miss. Sept. 29,
 13 2011). Plaintiffs’ TILA claim fails as a matter of law and should be dismissed
 14 with prejudice.

15 **D. Plaintiffs Cannot Base Their Washington Consumer Protection Act**
 16 **Claim on an Allegedly Wrongful HAMP Denial (Third Cause of**
 17 **Action).**

18 Through their WCPA claim, Plaintiffs attempt to enforce HAMP.
 19 Specifically, after alleging that they sought a modification under HAMP,
 20 Plaintiffs allege: “Defendants engaged in unfair and/or deceptive conduct by
 21 improperly rejecting the mortgage modification applications of [Plaintiffs] and
 22 the Class members who qualified for and should have received modification
 23 [sic].” Compl. ¶¶ 29, 73. This claim fails as a matter of law.

24 HAMP was established pursuant to the Emergency Economic Stabilization
 25 Act of 2008, as amended by the American Recovery and Reinvestment Act of
 26 2009 (the “Act”). 12 U.S.C. § 5201 *et seq.* The Act directed the Department of

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1 Treasury to maximize assistance to homeowners and to encourage mortgage
 2 servicers to take advantage of government programs to minimize foreclosures.
 3 12 U.S.C. § 5219. In furtherance of those goals, the Department of Treasury,
 4 through Fannie Mae, entered into servicer participation agreements (“SPAs”)
 5 with loan servicers, including Wells Fargo.³

6 It is well-settled that individual borrowers are not third-party beneficiaries
 7 of HAMP SPAs, and most courts have held that they thus have no standing to
 8 enforce HAMP, including through claims for negligence, unfair trade practices,
 9 and the like. For example, in *Slimm v. Bank of Am. Corp.*, 2013 WL 1867035, at
 10 *2 (D.N.J. May 2, 2013), the plaintiffs alleged that their bank agreed to a HAMP
 11 modification, but then improperly denied the modification. The court dismissed
 12 the consumer fraud claim, concluding that it was based on HAMP, which does
 13 not provide borrowers a private right of action to enforce it. *Id.* at *13; *see also*
 14 *Velasquez v. Chase Home Fin. LLC*, 588 F. App’x 676, 677 (9th Cir. 2014);
 15 *Hermosillo v. Caliber Home Loans, Inc.*, 2017 WL 2653039, at *6 (D. Ariz. June
 16 20, 2017), *appeal dismissed*, 2018 WL 3584710 (9th Cir. Feb. 20, 2018); *Dias v.*
 17 *Fed. Nat. Mortg. Ass’n*, 990 F. Supp. 2d 1042, 1055 (D. Haw. 2013); *McMillan*
 18 *v. Wells Fargo Bank*, 2013 WL 11522057, at *6 (D. Ariz. Apr. 11, 2013).

19 Plaintiffs attempt to avoid this result by disclaiming in footnote 2 that they
 20 are asserting a private right of action under HAMP. But their own allegations
 21 belie this assertion, demonstrating instead that their WCPA claim is plainly based
 22 on Wells Fargo’s alleged failures under HAMP. *Compare* Compl. at 23, n. 2 *with*

23 ³ [https://www.treasury.gov/initiatives/financial-stability/TARP-](https://www.treasury.gov/initiatives/financial-stability/TARP-Programs/housing/mha/Documents_Contracts_Agreements/wellsfargobankna_Redacted.pdf)
 24 [Programs/housing/mha/Documents_Contracts_Agreements/wellsfargobankna](https://www.treasury.gov/initiatives/financial-stability/TARP-Programs/housing/mha/Documents_Contracts_Agreements/wellsfargobankna_Redacted.pdf)
 25 [Redacted.pdf](https://www.treasury.gov/initiatives/financial-stability/TARP-Programs/housing/mha/Documents_Contracts_Agreements/wellsfargobankna_Redacted.pdf).

1 Compl. ¶ 73. Because those alleged failures cannot create a private right of
 2 action, the Court should dismiss the WCPA claim with prejudice. *See Vasquez*
 3 *v. Wells Fargo Home Mortg.*, 2012 WL 985308, at *4 (S.D. Cal. Mar. 22, 2012).⁴

4 **E. The Implied Covenant of Good Faith and Fair Dealing Cannot Be**
 5 **Used to Rewrite Plaintiffs’ Loan Documents (Fourth Cause of**
 6 **Action).**

7 Under Washington law, “the duty of good faith and fair dealing exists only
 8 ‘in relation to performance of a specific contract term.’” *Schanne v. Nationstar*
 9 *Mortg., LLC*, 2011 WL 5119262, at *4 (W.D. Wash. Oct. 27, 2011) (quoting
 10 *Keystone Land & Dev. Co. v. Xerox Corp.*, 152 Wn. 2d 171, 177 (2004)); *Badgett*
 11 *v. Sec. State Bank*, 116 Wn. 2d 563, 569 (1991) (the duty “requires only that the
 12 parties perform in good faith the obligations imposed by their agreement”). Here,
 13 Plaintiffs do not point to any contractual provision on which this claim is based.
 14 Instead, the claim is based on the allegation that “Wells Fargo did not act in a

16 ⁴ Wells Fargo recognizes that a minority of courts have allowed plaintiffs to
 17 enforce HAMP through state-law causes of action. *See, e.g., Hernandez, et al. v.*
 18 *Wells Fargo & Company*, No. C 18-07354 WHA, Order Re Motion to Dismiss
 19 (June 3, 2019). However, this Court has yet to rule on the issue, and the better-
 20 reasoned, majority approach is that borrowers cannot base state-law claims on
 21 HAMP—particularly because HAMP does not have the force of law such that it
 22 can serve as the basis for imposing liability under state law theories of liability.
 23 *See, e.g., Ridenour v. Bank of Am., N.A.*, 23 F. Supp. 3d 1201, 1206 (D. Id. 2014)
 24 (“The HAMP guidelines are not regulations. Thus, they do not create legal
 25 duties, and the claim, as pled, should be dismissed.”). Indeed, the HAMP
 26 guidelines were not subject to formal notice and comment rulemaking and were
 not published in the Federal Register, which is a requirement under the
 Administrative Procedures Act. *See* 5 U.S.C. § 553; *Chao v. Rothermel*, 327 F.3d
 223, 227 (3d Cir. 2003). As a result, HAMP guidelines “lack[] the force or effect
 of law” and cannot underpin Plaintiffs’ state-law claims. *San Joaquin Cmty.*
Hosp. v. Thompson, 2002 WL 34596496, at *9 (E.D. Cal. Aug. 13, 2002).

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1 manner consistent with the borrowers' objectively reasonable expectations."
2 Compl. ¶ 80. But, the parties' agreement—what is relevant here—did not require
3 Wells Fargo to modify, or to even consider modifying, their loan. Indeed, their
4 security instrument does not mention modification at all, and instead gave Wells
5 Fargo the absolute right to foreclose in the event of an uncured default. *See* RJN,
6 Ex. B.

7 *Badgett v. Sec. State Bank*, 116 Wn. 2d 563, is instructive. There, the
8 plaintiffs sued the defendant bank after it denied their request to restructure their
9 loan. There, the loan agreement did not require the bank to modify the loan or
10 even consider modifying the loan. Accordingly, the Washington Supreme Court
11 refused to imply a duty of good faith to the parties' modification discussions,
12 which would have rewritten their agreement. *Id.* at 569-70.

13 The same is true here. Allowing Plaintiffs' claim to proceed would
14 impermissibly "create obligations on the parties in addition to those contained in
15 the contract—a free floating duty of good faith unattached to the underlying legal
16 document." *Id.*; *see also Schanne*, 2011 WL 5119262, at *4 (dismissing same
17 claim where plaintiffs failed establish defendant breached any specific contract
18 term "in foreclosing on the defaulted loan"); *Ringler v. Bishop White Marshall*
19 *& Weibel, PS*, 2013 WL 1816265, at *2 (W.D. Wash. Apr. 29, 2013) ("Because
20 Plaintiffs fail to allege that Defendants were bound by a specific contract term
21 that obligates Defendants to affirmatively cooperate in Plaintiffs' efforts to
22 restructure the loan agreement, the Court must grant Defendants' motion to
23 dismiss this claim").

24 Plaintiffs' Fourth Claim for Relief should be dismissed with prejudice.
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F. Plaintiffs' Unjust Enrichment Claim Fails Because the Parties Had an Express Contract (Fifth Cause of Action).

Plaintiffs allege that Wells Fargo was “unjustly enriched” by charges “resulting from the financial implications of the denial of mortgage modifications, including foreclosure.” Compl. ¶ 85. Under Washington law, however, “a party to a valid express contract is bound by the provisions of that contract and may not disregard the same and bring an action on implied contract relating to the same matter, in contravention of the express contract.” *Tran v. Bank of Am., N.A.*, 2012 WL 5384929, at *5 (W.D. Wash. Nov. 1, 2012). Here, because (1) Plaintiffs admit they had an express contract with Wells Fargo; and (2) that contract required Plaintiffs to make payments to Wells Fargo, did not require Wells Fargo to modify Plaintiffs’ loan, and gave Wells Fargo the absolute right to foreclose in the event of an uncured default, this claim fails on its face and should be dismissed with prejudice. *See, e.g., US Bank NA for Truman 2012 SC2 Title Tr. v. Dirwayi*, 2018 WL 1726402, at *7 (W.D. Wash. Apr. 10, 2018) (“It is undisputed that [plaintiffs] have failed to make full payments under the original loan terms. The [plaintiffs] have also failed to make all payments under the modifications. Thus, they have failed to show that any opposing party has unjustly retained payments”); *Nieuwejaar v. Bank of Am., N.A.*, 2014 WL 3396047, at *9 (W.D. Wash. July 10, 2014) (“Plaintiffs were legally obligated to make payments on their mortgages, and so any benefit conferred on the recipient of those payments, barring evidence that Plaintiffs are at risk of making duplicate payments, is not inequitable”).

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G. Plaintiffs' Negligence Claim Fails for Lack of Duty (Sixth Cause of Action).

Plaintiffs' negligence claim alleges two bases for a duty of care: first, that "independent from" the parties' contract, Wells Fargo owed a duty to "exercise reasonable care in the modification process," and second, that Wells Fargo owed a duty to "exercise reasonable care in the development and execution of [] software programs." Compl. ¶¶ 90-91.

These conclusory allegations fail under Washington's independent duty doctrine, which provides that a tort duty arises between contracting parties only if it arises "independently" of the contract terms. As explained in *Eastwood v. Horse Harbor Foundation, Inc.*, 170 Wn. 2d 380, 394 (2010), "an injury is remediable in tort if it traces back to the breach of a tort duty arising independently of the terms of the contract." Thus, if there is no independent duty arising outside of a party's contractual duties, there can be no tort remedy. *Id.*

Here, despite Plaintiffs' contrary, conclusory allegations, their negligence claim fails because the parties' relationship admittedly was governed by a contract, and Wells Fargo owed Plaintiffs no independent duties as a matter of law. See *Diffely v. Nationstar Mortg., LLC*, 2018 WL 1737780, at *12, reconsideration denied sub nom. *Diffley v. Nationstar Mortg., LLC*, 2018 WL 1994062 (W.D. Wash. Apr. 27, 2018) (dismissing negligence claim against Wells Fargo arising out of allegedly mishandled loan modification process because the independent duty doctrine barred the claim); *Smokiam RV Resort, LLC v. William Jordan Capital, Inc.*, 2017 WL 4224408, at *4 (W.D. Wash. Sept. 22, 2017) ("a loan service provider owes no duty of care to a borrower under ... Washington law"); *Om v. Bank of Am., N.A.*, 2012 WL 12941701, at *6 (W.D. Wash. June 15, 2012) (dismissing with prejudice negligence claim against servicer based on

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1 allegedly mishandled loan modification because the parties’ “relationship is
 2 governed by contract and there is no independent duty”); *Galyean v. OneWest*
 3 *Bank, FSB*, 2010 WL 5138396, at *2 (W.D. Wash. Dec. 9, 2010) (“Because a
 4 contract exists between the lender and Plaintiff, Plaintiff is bound to pursue only
 5 contractual remedies flowing from the contract for purely economic damages”).

6 Nor can Plaintiffs base their negligence claim on an unspecified duty to
 7 “exercise reasonable care in the development and execution of [] software
 8 programs.” Compl. ¶ 91. Indeed, the Western District of Washington rejected a
 9 similar claim in *Johnson v. JP Morgan Chase Bank N.A.*, 2015 WL 4743918
 10 (W.D. Wash. Aug. 11, 2015), where the plaintiffs brought a negligence claim
 11 against their loan servicer based on its alleged bad faith conduct during the loan
 12 modification process. *Id.* at *1-3. Like Plaintiffs here, the *Johnson* plaintiffs
 13 purported to disclaim any claims under HAMP. *Id.* at *8. Instead, they argued
 14 that the servicer had a duty to maximize net present value under its investor
 15 agreements. *Id.* at *8. The court held that these allegations could not sustain a
 16 negligence claim against the servicer: “Plaintiffs fail to show even that if
 17 [servicer] had a duty [] that that duty was owed to them and not the beneficiaries
 18 under the [investor agreements].” *Id.*; see also *Hernandez, et al. v. Wells Fargo*
 19 *& Company*, No. C 18-07354 WHA, Order Re Motion to Dismiss (June 3, 2019)
 20 at 12-13 (dismissing negligence claim based on similar modification software
 21 allegations because “merely engaging in the loan modification process is
 22 insufficient to give rise to a duty of care”).⁵

23 Here, Plaintiffs do not point to anything giving rise to Wells Fargo’s
 24 “software development” duties, nor do their allegations support a plausible

25 ⁵ Defendants identify the *Hernandez* case for the Court as a case involving
 26 similar allegations.

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1 conclusion that Wells Fargo owed any such duties *to them*. Indeed, Plaintiffs’
 2 protestations aside, it is apparent that their negligence claim does seek to enforce
 3 Wells Fargo’s duties under HAMP. *See* Compl. ¶¶ 17-19. As demonstrated
 4 above, however, borrowers cannot pursue claims under HAMP, including
 5 negligence claims which purport to impose duties under HAMP. *See, e.g.,*
 6 *McAfee v. Select Portfolio Servicing, Inc.*, 193 Wn. App. 220, 231-32 (2016)
 7 (“HAMP does not create a private right of action.”) (collecting cases); *Toneman*
 8 *v. U.S. Bank Nat’l Ass’n for Bear Stearns Asset Backed Sec. Tr.* 2004-AC7, 2013
 9 WL 12132049, at *16 (C.D. Cal. Oct. 21, 2013), *aff’d sub nom. Toneman v. U.S.*
 10 *Bank, N.A.*, 628 F. App’x 523 (9th Cir. 2016) (“to the extent plaintiffs base their
 11 negligence claim on an alleged entitlement to a loan modification under HAMP,
 12 their claim is an improper attempt to privately enforce HAMP when Congress
 13 granted no such private right of action”); *McMillan*, 2013 WL 11522057 at *7
 14 (“Plaintiffs cannot state a claim with respect to Wells Fargo’s alleged negligence
 15 in administering HAMP because that program provides no private right of
 16 action”).

17 For these reasons, the Court should dismiss Plaintiffs’ negligence claim
 18 with prejudice.

19 **H. Plaintiffs’ State Law Claims Are Not Suitable for Class Treatment.**

20 Even if the Court does not dismiss Plaintiffs’ state law claims in their
 21 entirety, they are not suitable for class treatment, whether on a nationwide or
 22 single-state basis. The Court should strike Plaintiffs’ class allegations for those
 23 claims under Rule 12(f) accordingly.
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1 **1. Plaintiffs’ State Law Claims Cannot Proceed on a Nationwide Basis.**

2 Although Plaintiffs purport to allege state law claims on behalf of a
3 putative nationwide class (Compl. ¶¶ 77-94),⁶ the law is clear that they cannot
4 proceed on that basis. Rather, as courts within this Circuit repeatedly have held,
5 Plaintiffs—both Washington residents—lack Article III standing to assert claims
6 under the laws of states outside of Washington,⁷ and nationwide class claims of
7 the sort alleged here cannot proceed under a single state’s law.

8 A federal court sitting in diversity must look to the forum state’s choice of
9 law rules to determine the controlling substantive law. *Mazza v. Am. Honda*
10 *Motor Co.*, 666 F.3d 581, 589 (9th Cir. 2012). Under Washington’s choice of
11 law rules, the Court must enforce the provisions of the putative class members’
12 mortgages,⁸ which require application of their own states’ laws to the claims
13 alleged here. *See Schnall v. AT & T Wireless Servs., Inc.*, 171 Wn. 2d 260, 269,
14 259 P.3d 129, 133 (2011) (enforcing choice of law provisions in consumers’
15 contracts and holding that *nationwide* class action is not certifiable); *Lane v.*

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17 ⁶ It appears that Plaintiffs seek to pursue the Washington Consumer Protection
18 Act claim only on behalf of Washington borrowers. *See* Compl. ¶ 71 (“Plaintiffs
19 Monty and Michelle Coordes bring this claim on their own behalf and on behalf
20 of each Washington member of the Class described above.”). However, Plaintiffs
21 have not alleged or defined a Washington subclass, which is yet another problem
22 with their Complaint.

23 ⁷ *See Hawkins v. Comparet–Cassani*, 251 F.3d 1230, 1238 (9th Cir. 2001);
24 *Hanson v. MGM Resorts Int’l*, 2017 WL 3085694, at *2 (W.D. Wash. July 20,
25 2017) (“Where ... a representative plaintiff is lacking for a particular state, all
26 claims based on that state’s laws are subject to dismissal”) (citation omitted);
Corcoran v. CVS Health Corp., 169 F. Supp. 3d 970, 990 (N.D. Cal.
2016); *Mollicone v. Universal Handicraft, Inc.*, 2017 WL 440257, at *9 (C.D.
Cal. Jan. 30, 2017).

⁸ *See* RJN, Ex. B, ¶ 15 (“This Security Instrument shall be governed by federal
law and the law of the jurisdiction in which the Property is located. ...”).

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1 *Wells Fargo Bank, N.A.*, 2013 WL 269133, at *4 (N.D. Cal. Jan. 24, 2013)
 2 (upholding choice-of-law provision and prohibiting any putative class member
 3 from pursuing claims under the laws of any state other than the state where his/her
 4 property was located); *Cannon v. Wells Fargo Bank, N.A.*, 917 F. Supp. 2d 1025,
 5 1051 (N.D. Cal. 2013) (same choice of law provision required application of
 6 Florida law to Florida plaintiffs' contract and tort claims). Thus, any state law
 7 claims asserted on behalf of non-Washington class members must proceed, if at
 8 all, under the laws of those individual borrowers' states.

9 Even if the underlying mortgages did not already require the application
 10 of varying states' laws, the result would be the same under Washington's
 11 application of the "significant relationship" test. *See Schnall*, 171 Wn. 2d at 267
 12 (noting that Washington courts have adopted the "significant relationship" test in
 13 section 145 of the Restatement, "which gives *great weight* to the place where the
 14 parties' relationship was centered") (emphasis added). Plaintiffs do not (and
 15 cannot) allege any facts suggesting that the most significant contacts exist in
 16 Washington for all putative class members such that its law should apply
 17 nationwide. Rather, the class members' respective home states would have the
 18 most significant relationship to their causes of action. *Id.* (precluding nationwide
 19 application of Washington law to contract claims); *see also Coe v. Philips Oral*
 20 *Healthcare Inc.*, 2014 WL 5162912, at *5 (W.D. Wash. Oct. 14, 2014) (same for
 21 consumer protection claims).

22 Critically, material variation in the states' laws forecloses any possibility
 23 that those claims could proceed on a nationwide basis, as the Ninth Circuit's
 24 decision in *Mazza* and numerous cases following it make clear. *Mazza*, 666 F.3d
 25 at 589-90 (disputed issues of law would create a different outcome for each of
 26 the state law claims Plaintiff attempts to apply to a nationwide class); *Coe*, 2014

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1 WL 5162912, at *4 (preemptively denying certification of nationwide WCPA
 2 claim); *Schnall*, 171 Wash. 2d at 271 (affirming denial of nationwide certification
 3 of contract claims and finding “an overwhelming number of federal courts have
 4 denied certification of nationwide state-law class actions”); *Lane v. Wells Fargo*
 5 *Bank, N.A.*, 2013 WL 3187410, at *4 (N.D. Cal. June 21, 2013) (denying
 6 certification of nationwide class and finding variation in the law of the implied
 7 covenant of good faith and fair dealing); *Walters v. Vitamin Shoppe Indus., Inc.*,
 8 2018 WL 2424132, at *6 (D. Or. May 8, 2018), *report and recommendation*
 9 *adopted*, 2018 WL 2418544 (D. Or. May 29, 2018) (holding that “variations in
 10 state law preclude certification of a nationwide class on the unjust enrichment
 11 claim” and noting that “[n]o court in this Circuit has certified a nationwide unjust
 12 enrichment class since *Mazza*”); *Duncan v. Nw. Airlines, Inc.*, 203 F.R.D. 601,
 13 613–14 (W.D. Wash. 2001) (denying certification of nationwide class and noting
 14 state law variation in the law of negligence); *Zinser v. Accufix Research Inst.*,
 15 *Inc.*, 253 F.3d 1180, 1188 (9th Cir. 2001), *opinion amended on denial of reh’g*,
 16 273 F.3d 1266 (9th Cir. 2001) (affirming denial of certification and finding the
 17 laws of negligence “differ in some respect from state to state”) (internal quotation
 18 omitted).

19 Given this well-established variation in the laws governing the very state
 20 law claims Plaintiffs allege here, the Court should strike the nationwide class
 21 allegations for those claims. *Walters*, 2018 WL 2424132 at *8 (striking
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1 nationwide class allegations under Rule 12(f)); *Coe*, 2014 WL 5162912, at *4
 2 (preemptively denying certification of nationwide WCPA claim).⁹

3 **2. Plaintiffs Do Not (and Cannot) Allege that a Washington Class Is**
 4 **Sufficiently Numerous.**

5 Finally, even if Plaintiffs had alleged or defined a Washington-only sub-
 6 class, it would fail at the first requirement of Rule 23(a), which requires that
 7 Plaintiffs demonstrate numerosity. “Generally, 40 or more members will satisfy
 8 the numerosity requirement.” *Garrison v. Asotin Cnty.*, 251 F.R.D. 566, 569
 9 (E.D. Wash. 2008); *see also Wamboldt v. Safety-Kleen Sys., Inc.*, 2007 WL
 10 2409200, at *11 (N.D. Cal. Aug. 21, 2007) (“[N]umerosity is satisfied if the class
 11 comprises 40 or more members.”); *Harik v. California Teachers Ass’n*, 326 F.3d
 12 1042, 1051 (9th Cir. 2003) (vacating class on numerosity grounds and noting that
 13 “[t]he Supreme Court has held fifteen is too small”) (citing *Gen. Tel. Co. of the*
 14 *Nw. v. Equal Employment Opportunity Comm’n*, 446 U.S. 318, 330 (1980)).
 15 Although Plaintiffs allege that the proposed class may contain “at least 870
 16 members” on a nationwide basis, Compl. ¶ 33, Plaintiffs do not (and cannot)
 17 allege that a Washington only-subclass is so numerous that joinder of all
 18 members would be impractical. Accordingly, Plaintiffs’ state law claims are
 19 unsuitable for class treatment even on a single-state basis.

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 24 ⁹ *See also, e.g., Sanders v. Apple Inc.*, 672 F. Supp. 2d 978, 989-90 (N.D. Cal.
 25 2009) (granting motion to strike class allegations under Rule 12(f)); *Stokes v.*
 26 *CitiMortgage, Inc.*, 2015 WL 709201, at *4 (C.D. Cal. Jan. 16, 2015) (same);
Sandoval v. Ali, 34 F. Supp. 3d 1031, 1043-44 (N.D. Cal. 2014) (same).

1 **IV. CONCLUSION**

2 For the foregoing reasons, Defendants respectfully request that the Court
3 dismiss Plaintiffs' Complaint in its entirety, with prejudice.

4 DATED: June 25, 2019

5 LANE POWELL PC

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CERTIFICATE OF SERVICE

I certify under penalty of perjury that on June 25, 2019, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF System which will automatically generate a Notice of Electronic Filing (NEF) to all parties in the case who are registered users of the CM/ECF system. The NEF for the foregoing specifically identifies recipients of electronic notice.

DATED this 25th day of June, 2019, at Seattle, WA.

By s/Erin M. Wilson

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